Is it Time for a Biochar Trade Association?

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T R Miles, Technical Consultants, Inc.

Biochar 2016

Oregon State University, Corvallis, OR, August 22-25



Questions



- Who will speak for the biochar industry?
 - To Government
 - Regulation
 - Incentives
 - To Consumers
 - Product characteristics
 - Product Use application and safety
 - Promotion
- How will the biochar community communicate?
- What role will supporting non-governmental organizations play?
 - US Biochar Initiative
 - International Biochar Initiative
 - Local or regional organizations,
 - Alberta Biochar Initiative, Sonoma Biochar Initiative,



Trade Association

A trade association, also known as an industry trade group, business association, sector association or industry body, is an organization founded and funded by <u>businesses</u> that operate in a specific <u>industry</u>.

An industry trade association participates in public relations activities such as <u>advertising</u>, <u>education</u>, <u>political donations</u>, <u>lobbying</u> and <u>publishing</u>, but its focus is collaboration between companies.

Associations may offer other services, such as producing conferences, networking or charitable events or offering classes or educational materials.

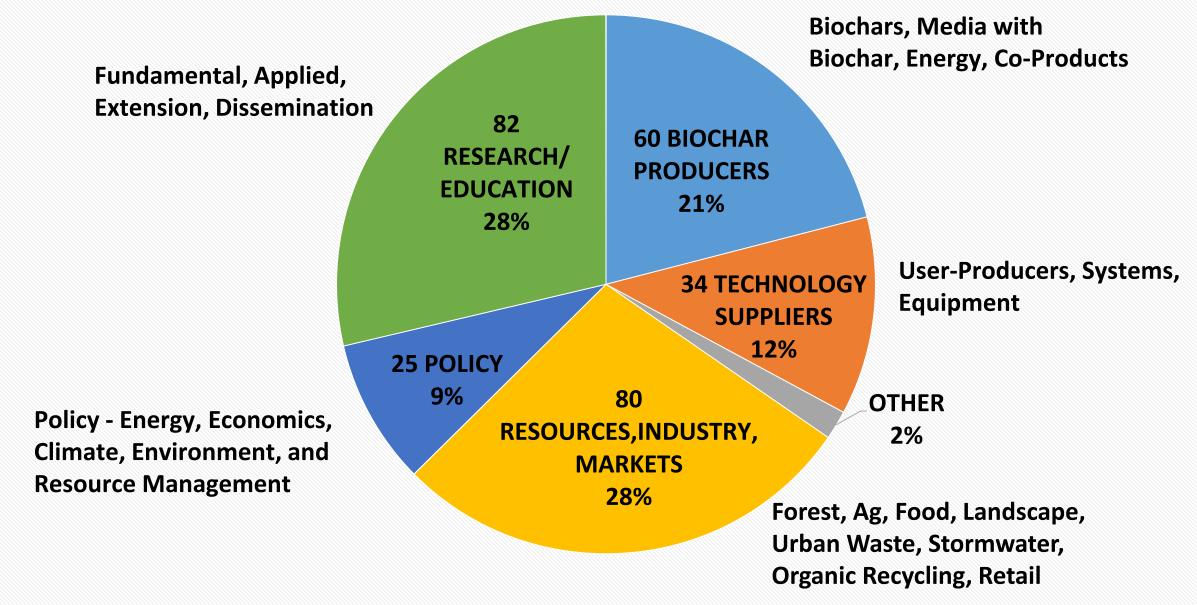
Many associations are <u>non-profit organizations</u> governed by <u>bylaws</u> and directed by officers who are also members.

Who are we?

- Biochar Producers (~100)
- Closely Associated Industries
 - Technology developers (~40)
 - Suppliers feedstocks, packaging, advertising etc.
 - Consumers agricultural, urban, government
 - Technical Experts
- Research and Development, Education and Dissemination
 - Public
 - Private research organizations
 - Consultants
 - Associations
- Policy
 - Government local, state, national
 - Natural Resource, Environmental and Climate Management



Biochar 2016 Participants by Sector





Biochar Producers Attending

Sponsor*

Algae Aqua, MT A Meliora, CA Aqueous Solutions, NC Biochar Farms, OR Biochar Now, CO Biochar Options, WI Biochar Solutions, CO* Biochar Supreme, WA Biological Solutions, OR* Biospecific LLC, WI* Blue Sky Biochar, CA Cascade Carbon LLC, CA Charborn, CA

Clean Forest Energy, CO* Confluence Energy, CO* Cool Planet, CO Emergent Waste Solutions, BC Energy Anew, CA Finger Lakes Biochar, NY Forest Energy Group, OR Freer Organics, ID **Integrated Biomass** Resources, OR Karr Group, WA* Miller Soils, LLC, ID* Natural Plant Solutions, WA New England Biochar, MA Nextchar, LLC, MA* Olympic Biochar, WA Pacific Biochar, HI* Permamatrix, OR* Phoenix Energy, CA Rainforest Capital, MX Rexius Forest ByProducts, OR* Seachar, WA/Costa Rica Sierra Pacific Industries, CA Simon Landscape, WI Smart Terra Care LLC, KS

Terra Char, MO* Titan Carbon Smart Technologies, SK, Canada Umpqua Biochar Alternatives, OR Wakefield Agricultural Carbon, MO Wallowa Resources, OR Waste to Energy Inc, GA Western Excelsion Corporation, CO Wilson Biochar, OR* Wind River Biomass LLC, WA Zero Waste Vashon, WA



I ICRI Technology and System Suppliers Attending

Sponsor*

Karr Group, WA* Ag Energy Solutions, WA

Algae Aqua-Culture Technology, MT LEI Products, KY

Living Soil Abundant Life, WA Amaron Energy, LLC

BC Biochar, BC, Canada New Carbon, South Africa

BioEnergy Development, CA New England Biochar, MA

Bioforcetech, CA Norris Thermal Technologies/Biogreen, IN*

Biomass Controls, CT PHG Energy

Cascade Carbon, CA R&R Technologies, CA

Dr TLUD, IL* TSI Inc, WA

Enginuity Worldwide LLC, MO V-GRID, CA

Exterra LLC, OH Vorsana, OR

ICM Inc ,KS* Wilson Biochar Associates, OR

Innovative Reduction Strategies, AB,

Canada





45 States, Provinces, Territories 10 Countries

2 BRAZIL

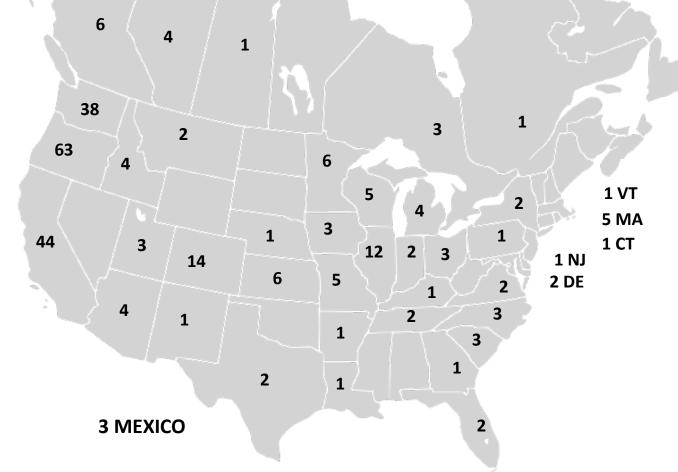
1 SOUTH KOREA

1 GUAM, Micronesia

3

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2 AUSTRALIA



2 NORWAY

1 PAKISTAN

1 SAUDI ARABIA

1 SOUTH AFRICA

Aug 18 2016



Research and Education Organizations Attending

Sponsor*

Alberta Innovates, AB, Canada

Aqueous Solutions, NC

Biochar Books, Australia

Carbon in the Soil, BC, Canada

Center for Carbon Removal, CA

Colorado School of Mines, CO

Colorado State University, CO

Gonzaga University, WA

Humboldt University, CA

Instituto Nacional de Investigaciones Forestales,

Mexico

Iowa State University, IA*

Ithaka Institute, NY

Kansas State University, KS

King Saud University, Saudia Arabia

Laurentian University, ON, Canada

Lincoln University, MO

Marquette University, WI

Michigan State University, MI

Montana State University, MT

New Mexico State University, NM

Oregon State University, OR*

Pacific Northwest National Laboratory, WA

Portland State University, OR

Rice University, TX

Schatz Energy Research Center, CA

Southern Illinois University, IL

The Biochar Journal, NY

The Urban Farmer, BC, Canada

Université Laval, QC, Canada

University of Alaska, AK

University of Arid Agriculture, Pakistan

University of California, Berkeley, CA

University of California, Merced, CA

University of California, Riverside, CA

University of Colorado, Boulder, CO

University of Dayton, OH

University of Delaware, DE

University of Georgia, GA

University of Hawaii Manoa, HI

University of Massachusetts, Amherst, MA

University of Massachusetts, Boston, MA

University of Minnesota, MN

University of Technology, Sydney, Australia

University of Toronto, ON, Canada

University of Ulsan, South Korea

University of Washington, WA

University of Wisconsin, WI

USDA Agricultural Research Service, ID, IL, LA, MN,

OR, SC,

USDA Natural Resources Conservation Service, OR

US Environmental Protection Agency, OR

Utah Agricultural Experiment Station, UT

Utah State University Extension, UT

Washington State University, WA



Policy – Energy, Economics, Climate, Environment and Resource Management

Sponsor*

Alberta Innovates, AB, Canada*

Biotecnologia Mexicana Contra el Cambio Climatico,

Mexico

California Department of Agriculture, CA

City of Minneapolis, MN

International Biochar Initiative

Metro, Portland, OR

Nebraska Forest Service, NE

Oregon BEST, OR

Oregon Department of Forestry, OR*

Sonoma Biochar Initiative/Sonoma Ecology Center, CA

South Fork John Day Watershed Council, OR

South Umpqua Rural Community Partnership, OR

Sustainable Northwest, OR

US Biochar Initiative

US Environmental Protection Agency

USDA Forest Service, AK, CA, OR

USFS Umatilla National Forest, OR

Washington Department of Commerce, WA

Washington Department of Ecology, WA

Washington Department of Natural Resources, WA

Westbrook Associates, WA

What are Key Issues?

- Political Influence
 - Regulation and incentives for use in soil, feed, fiber, fuel, environmental remediation and restoration
 - Product safety
 - Responses to challenges in market (e.g.
- Publishing
 - Consumer education (e.g. US Composting Council)
- Generic Advertising
 - Strategic Markets
- Product Rating System or Quality Guidelines?
 - Suitability for Purpose Ag, Retail Garden, Stormwater, Remediation

Funding and Sources

- Budgets \$60,000-\$300,000
- Sources of Funds
 - Membership fees
 - Basis, Size, flat rate, production or sales
 - Public
 - Capacity building funds short term

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